



Specialty Polymers, Adhesives & Coatings

"Committed Quality through Continuous Excellence"

June 8th, 2009

Dear Valued Customer,

Saiden Technologies continues to strive to provide you with products that have the best performance and quality in the industry at a competitive price. Our commitment to you includes acting as a partner to help your business succeed. One example of how this commitment works for you has been our honest and open communication about economic forces that have affected our industry.

As you are aware, oil prices are on the rise again. In addition, suppliers of key petrochemical feedstocks have reduced capacity, in some cases because of bankruptcy (LyondellBasell) and in others strategically. This has increased the prices of downstream chemicals including those that we use to make your product. At this time, the exact extent of the price increases is not clear and we continue to negotiate forcefully with our suppliers to mitigate the effects. However, it is becoming clear that some part of this increase will need to be passed on to you. As this is a general industry-wide price movement, the cost increase you experience should be in line with your competitors and will not put you at a disadvantage with your customers.

We appreciate your business and will continue to keep you informed as we learn more about the situation.

Thank you for your continued support.

Best regards,

Jeff Lamb
President, Saiden Technologies

Post Office Box 219
Sanford, NC 27331
Phone: 919 • 777 • 5995
Fax: 919 • 777 • 6695
Direct Customer Service: 800 • 874 • 5878

Office/Laboratories/Manufacturing: 5618 Clyde Rhyne Drive • Sanford, NC 27330